



SWISS PRIME SITE
Solutions

PRESS RELEASE

Zurich, 27 September 2021

Swiss Prime Site Solutions awarded FINMA licence

- **FINMA authorisation as fund management company**
- **Establishment of a fund management team**
- **Successful half-year closing**

The Swiss Financial Market Supervisory Authority (FINMA) has granted real estate asset manager Swiss Prime Site Solutions approval to manage funds. This lays the foundation for new products and customer groups. «This is an important strategic step for our group company Swiss Prime Site Solutions», says René Zahnd, CEO Swiss Prime Site Group. Anastasius Tschopp, CEO Swiss Prime Site Solutions, adds: «We are very pleased to have reached this milestone and we are now working flat out to enter the market with our first real estate fund.» The company is currently working on promising investment opportunities and is developing the first real estate investment fund for qualified investors.

Establishment of a fund management team

Three seasoned specialists – Maximilian Hoffmann, Fabian Linke and Samuel Bernstein – are on hand to get the real estate fund up and running. «Our new colleagues have years of experience in real estate asset management. I am convinced that they can help us continue developing our services in the long term», says Anastasius Tschopp.

Maximilian Hoffmann will take up the role of CIO Funds effective 1 October 2021. He has a Master's in Business Administration (MBA) from the University of St. Gallen (HSG) and a Bachelor of Science in Real Estate Management from Nuertingen Geislingen University (NGU). He is also a member of RICS and a certified Swiss Fund Officer. He has been with the Swiss Prime Site Group for eight years in roles including Head Asset Management Services, Portfolio Manager and Head Strategic Advisory. He previously served as a consultant at KPMG in the Corporate Finance Real Estate division.

Fabian Linke has been responsible for customer support and business development in his role of Head Business Development & Fundraising since 1 August 2021. He has a Master of Advanced Studies (MAS) in Real Estate from the University of Zurich and a Bachelor of Arts (BA) in Banking and Finance from the Zurich University of Applied Sciences (ZHAW). He is also a member of RICS. In addition to a previous stint of almost one year at Swiss Prime Site in 2015, he was at Credit Suisse Global Real Estate for over 14 years and Swiss Finance & Property for three years.

Samuel Bergstein will be Head Acquisitions & Sales effective 1 October 2021. He graduated with a BSc in Banking & Finance from the Zurich University of Applied Sciences in Business Administration (HWZ) and as a Certified Real Estate Investment Analyst (CREA) from the University of Regensburg IREBS. He has over 15 years' experience in various areas of the real estate industry, including more than six years with the Swiss Prime Site Group.

Swiss Prime Site Solutions AG

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Successful half-year closing

In the first half of 2021, Swiss Prime Site Solutions managed to convincingly fulfil its growth forecasts. Income jumped by over 56% to CHF 7.5 million. Assets under management now amount to CHF 3.2 billion. This includes the launch of the first international product «SPA Living+ Europe» for the Swiss Prime Investment Foundation, and its successful first transaction. The investment group «SPIF Real Estate Switzerland» posted record profitability of 3.28% in the first half of 2021, almost doubling its return on investment compared to the first half of 2020. The group managed to successfully complete transactions in the amount of CHF 118 million. New mandates were also acquired, which are expected to significantly boost growth in the years to come.

If you have any questions, please contact:

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Swiss Prime Site Solutions AG

Swiss Prime Site Solutions is a group company of the listed Swiss Prime Site AG. The real estate asset manager, which has CHF 3.2 billion in assets under management and a pipeline of over CHF 600 million, develops tailor-made services and real estate solutions for third-party clients. Swiss Prime Site Solutions AG has been approved as a fund manager by FINMA pursuant to Art. 2 (1)(d) in conjunction with Art. 5 (1) FinIA.

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